

capitalise[®]

DEBT RECOVERY AND DISPUTE RESOLUTION

Give your clients a lift, at a time they most need it.

Before your clients write off debt, recover it.
Capitalise Recovery goes beyond credit control.

Strengthen your practice with premium debt recovery services. A key solution for your clients, keeping you top of mind. We'll handle the complexity, legals and workflow for you so it's simple to get set up.

DO YOUR CLIENTS NEED RECOVERY?

96%
OF SMES
SUFFER BAD DEBTS OR
COMMERCIAL DISPUTES

**1 IN
10**
HAS STOPPED
PURSUING DEBTS IN
EXCESS OF £100,000

1/5
HAS CANCELLED AN
AVERAGE £31,330 OF
UNPAID BILLS

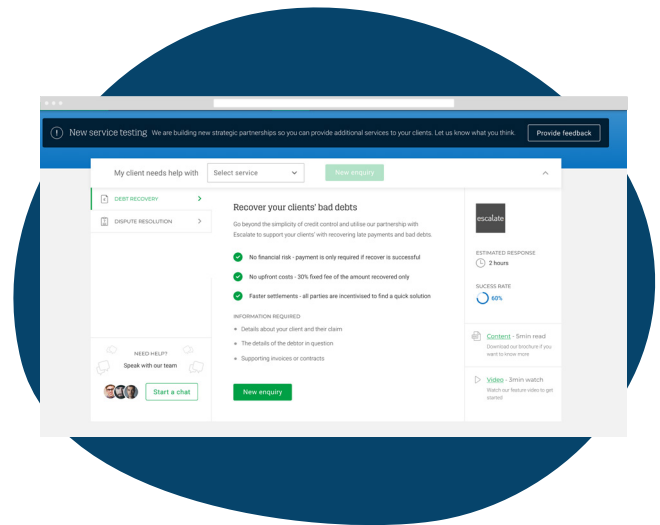
HOW CAPITALISE RECOVERY CAN HELP YOUR CLIENTS

When the credit-control process runs out of road, business owners either litigate with uncapped costs or write off the bad debts. Neither outcome is appealing. With Recovery, a partnership with SRA regulated Escalate, you can now provide a debt recovery and dispute resolution service for your clients.

Each accepted case is fully funded through the high courts and Escalate has already unlocked close to £100million of trapped cash. Escalate removes the financial risk of pursuing this bad debt. If the case is deemed to have at least a 60% chance of recovery, Escalate will take it on. The cost is a fixed fee of 30% of recoverable amount, only payable if the case is successful.

RECOVERY PROCESS ON CAPITALISE.COM

- 1 Sign up to the new Capitalise Recovery Service
- 2 Full training in the recovery and escalation process
- 3 Raise an enquiry from our Monitor insight or new Recovery hub
- 4 Capture and enter your client's case details
- 5 We connect directly with your client to process the case
- 6 Track the progress of your client's case
- 7 Legal specialists will draft claims, negotiate and represent your client all the way to the High Court.



WHAT DEBT CAN BE RECOVERED THROUGH THIS SERVICE?

- Invoice or contract above £1,000
- All traditional collection methods have been exhausted
- The contracted party has the ability to pay
- The SME does not intend to continue working with the contracted party

WHY CAPITALISE?

- ✓ Designated corporate insolvency specialist to review the viability and merit
- ✓ Managed engagement, business disclosures and commission
- ✓ Alerts on clients who may need recovery services
- ✓ Available to your firm through our Adviser App **COMING SOON!**
- ✓ Track enquiries through Capitalise **COMING SOON!**

TO FIND OUR MORE ABOUT CAPITALISE RECOVERY,
CONTACT OLLY AT OLIVER.CUMMINGS@CAPITALISE.COM